



KITCHEN & BATH DESIGNER - JOB DESCRIPTION

POSITION SUMMARY:

Windhill + Co. Woodworks is seeking a passionate, full-time, experienced Kitchen Cabinet Sales and Design Specialist to join our team!

We are hoping to find a kitchen designer who has at least 5 years of experience working within the Custom Kitchen and Bath industry and who has experience with industry design software.

We are offering a fantastic opportunity for a kitchen designer who wants to make a strategic professional move to an established, respected, and reliable showroom and shop. The opportunity to join the Windhill team offers professional camaraderie and team support that is incredibly difficult to come close to anywhere else due to the depth of design and operations expertise among our team.

The ideal person should understand how to design custom cabinets for specific spaces (kitchen, bath, mud room, laundry room, outdoors, etc.), and take initiative as a team player. You need to be self-driven, service and detail oriented, great at working with people (contractors, homeowners, and co-workers), organized and able to manage priorities.

ESSENTIAL RESPONSIBILITIES:

- Ensuring customer satisfaction throughout the design and installation process.
- Tracking customer leads.
- Maintaining an in-depth knowledge of products, industry trends and pricing.
- Determining the customer's needs, budget level, and desired outcome.
- Measuring the job and scheduling follow up meetings.
- Making a presentation, a written proposal/quote, renderings, and design statement.
- Identifying and resolving problems that may have developed during the job.
- Kitchen & cabinetry design, interior design, and general cabinet sales.

QUALIFICATIONS:

- A growth mindset towards professional development and openness to feedback.
- Self-starter with strong ethical standards
- Willingness to travel to customer locations for on-site consultations, planning & measuring.
- Minimum 5 years of kitchen/cabinet design experience
- Computer aided drafting experience with programs such as AutoCAD or equivalent. Experience with 3D Modeling, 20/20 or Sketchup is a plus.
- Ability to follow through on the design and sales process from beginning to end.
- A working knowledge of residential construction techniques preferred.
- Customer service oriented with excellent organizational and communications skills.
- Strong organizational skills and team player.

Salary commensurate with experience

Benefits include health, generous PTO, 401K retirement plan.